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"Give and Take is a new behavioral benchmark for doing business for better, providing an inspiring new perspective on how to succeed to the benefit of all. Adam Grant provides great support for the new paradigm of creating a 'win win' for people, planet and profit with many fabulous insights and wonderful stories to get you fully hooked and infected with wanting to give more and take less.'

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Givers: 'Givers' are helpful, supportive and generous person who shares time, energy, knowledge, skills, ideas and connections with others and always try to genuinely help and act in other interests. 'Givers' don't use any cost-benefit analysis: they help without expecting anything in return.

'Give and Take': Why Helping Others Drives Our Success ...

' Give and Take is a new behavioral benchmark for doing business

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for better, providing an inspiring new perspective on how to succeed to the benefit of all. Adam Grant provides great support for the new paradigm of creating a 'win win' for people, planet and profit with many fabulous insights and wonderful stories to get you fully hooked and infected with wanting to give more and take less.'

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Give and Take highlights what effective networking, collaboration, influence, negotiation, and leadership skills have in common. For generations, we have focused on the individual drivers of success: passion, hard work, talent, and luck.

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“Give and Take is a new behavioral benchmark for doing business for better, providing an inspiring new perspective on how to succeed to the benefit of all. Adam Grant provides great support for the new paradigm of creating a ‘win win’ for people, planet and profit with many fabulous insights and wonderful stories to get you fully hooked and infected with wanting to give more and take less.'

Give and Take: Why Helping Others Drives Our Success ...

Givers tend to help whenever the benefits to others exceed personal costs. 3. Takers = Tends to be self-focused, evaluating what other people can offer them. Takers tend to help others...

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Book Summary: Give and Take, Why Helping Others Drives Our ...

Book Title: Give and Take: Why Helping Others Drives Our Success; Author: Adam Grant; Category: Human Development, Business & Career; Genre: Human Development; Collection: Give and Take: Why Helping Others Drives Our Success PDF; Pages: 260 Pages; Size: 1.57 Mo; Edition: Adam Grant; ISBN: 978-0-14-312498-6; Give and Take: Why Helping Others Drives Our Success Video

Give and Take: Why Helping Others Drives Our Success By ...

Give and Take is filled with stories and research which support Adam Grant's main thesis: that the world has takers, matchers and givers, and that givers end up being most successful.

Give and Take: Why Helping Others Drives Our Success

Adam Grant sends a message to the world in his book 'Give and Take: Why Helping Others Drives Our Success.' The message is that success doesn't have to come at others ...

5 Insightful Notes From 'Give & Take' by Adam Grant

Book: GIVE AND TAKE-Why Helping Others Drives Our Success
Author: Adam Grant [clear] Synopsis: Our success depends on how we approach and interact with others. Every time we interact with another person, we have a choice to make, do we claim as much value as we can, or contribute without worrying about what we receive in return.

Book Review: Give and Take - Why Helping Others Drives Our ...

The Selfless Giver is the one who's generous in helping people out but his/her personal productivity is affected and people usually give them the doormat treatment. On the other hand, Otherish Givers are

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those people who genuinely help other people but they're also ambitious and make sure that their own personal goals are achieved.

Give and Take: Why Helping Others Drives Our Success ...

“Give and Take dispels commonly held beliefs that equate givers with weakness and takers with strength. Grant shows us the importance of nurturing and encouraging prosocial behaviors.”

—Dan Ariely, author of Predictably Irrational “Give and Take defines a road to success marked by new ways of relating to colleagues and

PRAISE FOR ADAM GRANT’S Give and Take

Give and Take changes our fundamental understanding of why we succeed, offering a new model for our relationships with colleagues, clients and competitors. Using his own cutting-edge research as a professor at Wharton Business School, as well as success stories from Hollywood to history, Grant shows that nice guys need not finish last.

Give and Take : Why Helping Others Drives Our Success

Give and Take highlights what effective networking, collaboration, influence, negotiation, and leadership skills have in common. For generations, we have focused on the individual drivers of success: passion, hard work, talent, and luck. But today, success is increasingly dependent on how we interact with others.

Give and Take: A Revolutionary Approach to Success by Adam

...

“Give and Take is a pleasure to read, extraordinarily informative, and will likely become one of the classic books on workplace leadership and management. It has changed the way I see my personal and professional relationships.”

Give and Take – Adam Grant

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With page-turning stories and compelling studies, Give and Take reveals, " Give and Take just might be the most important book of this young century. As insightful and entertaining as Malcolm Gladwell at his best, this book has profound implications for how we manage our careers, deal with our friends and relatives, raise our children, and design our institutions.

Give and Take : Why Helping Others Drives Our Success by ...

“In an era of business literature that drones on with the same-old, over-used platitudes, Adam Grant forges brilliant new territory. Give and Take helps readers understand how to maximize their effectiveness and help others simultaneously. It will serve as a new framework for both insight and achievement.

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